

End of Lease Your Rights and Responsibilities

The end of your novated lease doesn't mean we have to go separate ways! Many people decide to upgrade to a new car or opt to select a cheaper car if their circumstances have changed. NLC consultants can help you no matter what car is right for your lifestyle.

Whatever you decide to do, you need to be aware of your rights and your responsibilities. You will already have been advised of the date your lease ends. On this date, you have a choice to either:

A. Renovate a new vehicle.

You will need to sell or trade your vehicle - NLC may be able to help you with this, so just ask your consultant when they call you. If sold privately or through a caryard, the purchaser will need to pay the residual amount owing. If there is any shortfall between the two, you will need to pay the difference.

B. Refinance.

You may enter into a new contract on your vehicle over a term to suit you (minimum 12 months). This means you keep all the benefits and convenience of a novated lease, including your NLC Fleet Card®. Check with NLC to see whether your employer has any policy restrictions regarding the number of times a vehicle can be refinanced.

C. Pay out the residual value.

If you prefer, you can pay out the residual value. However NLC will no longer be able to offer you salary sacrificing on the costs of running the car and you will be liable for all GST costs.

Before the lease expiry date: Send a cheque payable to NLC Pty Limited for the full amount, with the registration and your name written clearly on it, to:

NLC
Customer Support
Locked Bag 4014
South Melbourne Victoria 3205

If you are paying out your lease, you need to know what you need to do to meet your obligations:

- 1 You must return all Fleet and Fuel Cards with your cheque¹. Cut them in half before posting. You may not use these cards after the final date and will be liable for any costs incurred if used.
 - 2 Complete an odometre declaration, which you can download at www.nlc.com.au or we can send you one.
 - 3 NLC will contact you by letter, when we have finalised your vehicle running costs. Your employer may adjust your salary for any amount over or underspent.
 - 4 You are liable for any additional FBT expense if you have not travelled sufficient kilometres to meet your FBT obligations. Call NLC Customer Service on 03 8699 7000 during office hours if you are uncertain how many kilometres you need to travel before the end of your lease (whether you end it on the final date of the lease or a date before this).
1. If you are not a fleet managed customer, you will not have an NLC Fleet Card®.

Which option is best for me?...more information overleaf

Mail

Locked bag 4014
South Melbourne Vic 3205

Telephone

T 1800 643 044
T 03 8699 7000

Online

E customersupport@nlc.com.au
W www.nlc.com.au

Which option is best for me?

If you are planning to keep working full-time, a novated lease is probably the best option for you.

If you are a Fleet Managed customer, you are already familiar with the convenience of the NLC Fleet Card®, using it to pay for all of your expenses. And remember the GST savings you made when you bought the car? Plus the not-so-obvious GST savings on running costs along the way.

A new car or refinancing your existing car means you keep all these benefits. And of course, your income tax savings continue with a novated lease. If you need to review the benefits of a novated lease, just ask for the NLC *Cut the Cost of Owning a Car* brochure, which compares the options and relative costs of car ownership and finance.

So if you are planning to continue to work full-time and own a vehicle and if a novated lease was the best option for you when you first took it out, it is probably still going to be the best option.

Arrears and Interest

Arrears and overdue interest may affect the amount remaining on your contract.

If NLC did not finance your lease, you should receive written advice from the financier confirming the residual amount and due date. Please let them know if you don't receive this information. Note that due to Privacy Laws, NLC is unable to obtain this information on your behalf.

FBT

You must make sure you are on track to meeting your minimum odometer target by the end of your novated lease, or you may be liable to pay additional FBT expense. Please call NLC Customer Service on 03 8699 7000 during office hours if you are in any doubt as to what your odometer reading should be on the final day of your lease.

What if I don't finalise my lease on the due date?

If your lease agreement is not finalised or re-negotiated by the due date, your ongoing monthly payment is payable until it is finalised.

IMPORTANT NOTE! In all circumstances, unless your lease is finalised, a payment will be due the day after your lease expires, so please ensure that you have made arrangements with NLC in advance of this date to avoid incurring additional costs. Any additional payments will not be deducted from your residual value.

When do I need to make a decision?

If you want to buy a new car, you need to factor in lead times. New cars can take up to three months to arrive. The sooner you call NLC and arrange a quote, the sooner your car can be ordered and coordinated with the date your contract ends.

So please, allow plenty of time to make a decision and for your new car to arrive and / or finalise your lease with NLC, as lease payments are due the day immediately following the last date of your novated lease contract.

Use of your NLC Fleet Card® after Lease Settlement

You must NOT use your NLC Fleet Card® after the lease has been settled under any circumstances. Any expenses incurred after this date are the responsibility of the lease holder.

A fee of \$100 per month will be incurred if the NLC Fleet Card® is used after the end date of the lease, charged for each month that the card is used. It is therefore important that you cut the card in half on the date your lease is settled and return it to NLC immediately. If it is lost or stolen, you must notify NLC immediately the loss becomes apparent.

Mail

Telephone

Online